

## About CDW-G

A wholly owned subsidiary of CDW Corporation, ranked No. 41 on Forbes' list of America's Largest Private Companies, CDW Government, Inc. (CDW-G) is a leading provider of technology solutions for federal, state and local government agencies, as well as educational institutions at all levels. The company features dedicated account managers who help customers choose the right technology products and services to meet their needs. The company's technology specialists and engineers offer expertise in designing customized solutions, while its advanced technology engineers can assist customers with the implementation and long-term management of those solutions. Areas of focus include notebooks, desktops, printers, servers and storage, unified communications, security, wireless, power and cooling, networking, software licensing and mobility solutions.

CDW was founded in 1984 and as of September 30, 2009 employed approximately 6,250 coworkers. In 2008, the company generated sales of \$8.1 billion.

CDW-G focuses on building strong customer relationships with its knowledgeable account managers and technical specialists who provide extensive pre- and post-sales support. These experts lead the industry in public sector customer service and product knowledge and respond to customer needs with a sense of urgency. CDW-G also provides quick shipping from one of the industry's largest in-stock inventories. A 500,000-square-foot distribution center in North Las Vegas, Nev. complements the existing 450,000-square-foot distribution center in Vernon Hills, Ill. to ensure customers get the right technology right away.

Customers can purchase from CDW-G by telephone, fax and the company's award winning CDWG.com web site. Additionally, CDW-G's customized *My Account* extranets provide personalized access to a customer's account team, product information, purchase history, quotes and order status – plus the ability to track previous orders, manage asset tagged items and order configured systems.

In addition, CDW-G holds hundreds of contracts and preferred vendor awards for Federal, state and local governments, ensuring competitive pricing. A dedicated Contracts and Proposals department conducts the strategic and administrative work required to do business with government and education customers, including preparation of responses to proposals. Flexible payment options such as procurement cards, purchase orders, leasing and Net 30 terms also make it easy for customers to acquire the IT solutions they need.

